

Visit our Sponsors & Exhibitors in the exhibit hall or their virtual booths to find the answers to their Scavenger Hunt clues for a chance to win a **\$500 Gift Card**!

Feel free to print this document to take notes on the answers to each clue you find, so you can easily submit! All submissions must be completed through the event app by **Friday at 9:00 AM PT**. The submission form can be found <u>here on the event platform</u>.

The winner will be notified via email to claim their prize!

Scavenger Hunt Questions:

In What Year Was ACI Worldwide Founded?

- A 1975
- B 1978
- C 1982
- D 1985

How Many Future-Ready Solutions Does Allied Solutions, LLC Have To Offer?

- A 75 100
- B 100 125
- C 125 150
- D Over 150

With The Most Precise Data In The Industry, With **Black Book**, You Can Increase Profit And ______.

- A increase risk
- B reduce risk
- C increase precision
- D decrease exposure

How Many Data Points Does The **CARFAX** Database Contain?

- A 55M
- B 700M
- C 7B
- D 27B

Alfa's Suite Of Out-Of-The-Box Integrations For Seamless Integration With Your Existing Systems Landscape Is Named What?

- A Alfa Begin
- B Alfa out-of-the-box
- C Alfa Systems Beginnings
- D Alfa Start

Auto Data Direct, Inc. Offers Electronic Lien & Title Services In ____ States.

- A 2
- B 9
- C 10
- D 19+

What Are Two Things **Branch Insurance** Helps Partner Companies And Customers Save?

- A Paper & Water
- B Interest rates & Principal
- C Time & Money
- D Puppies & Kittens

CCC Intelligent Solutions Processes More Than 16M Auto Claims Per Year. How Many Of Those Are Vehicle Total Loss Claims?

- A Zero
 - B 4 million
 - C 16 million
 - D 1 billion

What Does CEDAR Stand For?

- A Customer. Engagement. Digitized. Auditable. Real-time.
- B Connectivity. Expertise. Definitive. Agile. Robust.
- C Create. Enhance. Deliver. Archive. Respond.
- D All are correct, of course! (But really C.)

Which Of The Following Statements Is True Of Conduent?

- A Conduent has over 30 years of experience
- B Conduent processes 14 million loans and leases on behalf of our clients
- C Conduent manages 120 billion dollars in assets on behalf of our clients
- D All of the above

From The Defi ORIGINATIONS Video, Complete This Statement, "This Changes _____"

- A A Lot
- B Everything
- C Something
- D Nothing

In Which City Is FSSI's Headquarters Located?

- A Santa Ana
- B Nashville
- C Chicago
- D Miami

Complete Lightico's Tagline: Digitally _____ Customer Journeys.

- A Fast
- B Complete
- C Intuitive
- D Streamlined

Complete **NCino**'s Mission: "Transforming Financial Services Through Innovation, Reputation And _____.

- A Speed
- B Compliance
- C Culture
- D Efficiency

What Does Collateral Specialists Inc. Add To An Uncertain World?

- A Happiness
- B Sold out of Trust
- C Certainty
- D Floorplan Audits

Where Is Covius Headquartered?

- A Glendale. CO
- B Denver, CO
- C Englewood, CO
- D Cherry Hills, CO

DRN's Motto Is: ____ Data, ____ Analytics, ____

- Results
 - A Accurate
 - B Great
 - С Real
 - D Big

What % Of Indirect Auto Loans Can Be Automatically Boarded And Straight-Through Processed By Informed.IQ's AI?

- A 10%
- B 25%
- C 50%
- D 60%

What Year Did National Loan Exchange, Inc. Conduct The First Sale Of A Charged-Off Debt?

- A 1492
- B 1776
- C 1812
- D 1989

In What Year Was Odessa Founded?

А	1997
В	1998

- 1999 С
- 2005 D

What Is The Name Of **Open Lending**'s Proprietary Product That Allows Lenders To Say "Yes" To More Automotive Loans?

- A Lenders Magic
- B Lenders Shield
- C Lenders Protection
- D Lenders Guarantee

In Which Year Was **Paymentus** Founded?

- A 1998
- B 2004
- C 2010
- D 2012

What City Is PDP Group Located?

- A Baltimore, MD
- B Hunt Valley, MD
- C York, PA
- D Cockeysville, MD

Remitter Provides A White-Labeled Platform That Automates Collections And Payments, Providing Which Of The Following Benefits To Its Clients?

- A Improved collections results
- B A better customer experience
- C Reduced exposure to compliance risk
- D The ability to scale without adding FTE
- E All of the above

Complete **RNN**'s Tagline: "_____ Today's Consumer!"

- A Certifying
- B Validating
- C Confirming
- D Verifying

Shaw Systems Is The Leader In _____ ____ Software.

- A Fitness tracking
- B Loan servicing
- C Event management

In Which City Is Payix's Headquarters Located?

- A Dallas, Texas
- B Bedford, Texas
- C Frisco, Texas
- D North Richland Hills, Texas

What Is PayNearMe's Official Tagline?

- A Get paid, eventually.
- B Payments reimagined.
- C Pretty, pretty, pretty good payments.
- D Every payment. Every time.

What Is The Primary Problem **Prodigal** Product Solves For Auto Lenders?

- A Speech Analytics
- B Debt Management
- C Workflow Automation / AI-powered Automation
- D Compliance / Legal

What Company Is Able To Rebate You Up To \$10,000 A Year Just By Automating Your Payables?

- A Payables-R-Us
- B The Bank Company
- C REPAY
- D Generic Payments Company

How Many Locations Does Servicing Solutions Have?

- A 1
- B 2
- C 3
- D 4

What Is The Newest Offering In The **Sopra Banking** Software Portfolio?

- A Digital self-audit
- B Dealer management system
- C Floorplan software
- D Salsa lessons with Jeff Bunch

State National's Core Focus Is In What Product To Help Lenders Minimize Risk And Decrease Charge-Offs?

- A Investment Banking
- B Golf
- C Collections software
- D Auto portfolio tracking and insurance

How Many Employees Does TCS Have?

- A 500
- B 5,000
- C 50,000
- D 500,000

According To **Upstart**, What Are The Benefits Of Accelerating Auto Lending Through AI?

- A Grow your auto loan portfolio
- B Lend to more creditworthy borrowers safely
- C Deliver A modern, all- digital experience
- D All of the above

Complete **Wolters Kluwer**'s Tagline: "When You Have To Be _____"

- A on time
- B perfect
- C right
- D in control

Name 2 Features Of Creating A Fully Digital Contract Package And Autonomous Funding According To **RouteOne**.

- A Ancillary data and metadata & an underwriter
- B Required forms list & a fax machine
- C Indexed ancillary documents & document level messaging
- D A dedicated on-sight support team & outside sales team

What Product Is SymphonyAl Launching At This Show?

- A CrescendoAI Collections
- B EurekaAI Collections
- C AccelerateAI Collections
- D ForteAI Collections

At TruDecision We Drive Bottom Line Results

- A with Extra Spending.
- B and Bad Reporting.
- C through Superior Analytics.
- D by Overcharging Clients.

What Is The Primary Problem Venture Solutions' Product Solves?

- A Digital Transformation of auto loan customer communications
- B Streamlining Workflow through software solutions
- C Commercial Direct Mail Printing
- D Identifying efficiencies in Human Resource Management

In What City Is Zest AI Headquartered?

- A New York
- B Chicago
- C Los Angeles
- D San Francisco

Thank you for participating!

Don't forget to submit your answers through the event app by Friday, October 29th at 9AM ET.